The John Wagster Distinguished Service Award is a discretionary award selected by the state chairman to recognize volunteers who have performed in a distinguished manner over an extended period of time. We are privileged to share some memories of John Wagster with one of his cherished hats. This hat was donated back to DU by a DU volunteer and will remain with us to help celebrate John Wagster, this award, and what all he did for the Ducks.

This year’s winner is a gentleman who started his Ducks Unlimited career in the mid-1990’s. He has been a member for at least 25 years and has volunteered for over 22 years.

He has served as a volunteer in many different positions including Committee Member, Area Chairman, Zone Chairman, District Chairman, and Regional Coordinator. He has recruited many volunteers to his home town chapter and his current chapter. With his day job he teaches workers how to be safe, and in the evening, he teaches his committee’s the “DU Way” and has guided some of those chapters to win many state awards including Top Chapter or AC of the Year.

During the banquet season, when he assists one of his chapters with an event, there are additional benefits (two young men) that normally travel with him to assist their father or spend his money on a raffle package or two.

His boys know as much or more about the event process than a lot of our new chairmen. You can truly say his legacy will live on in his boys.

Several of his extended family are DU volunteers, in particular, one that we all know affectionately as “Uncle Walter”.

The Wagster award winner this year is a dedicated volunteer who has outright earned this award with all that he does for the Ducks year in and year out. His passion for our cause runs deep and is steadfast. Say hello to our little German Friend and this year’s John Wagster award recipient, Dunstan Disselhorst.
Time goes by fast, savor the moment!

Fellow volunteers, thank you for all that you do to support the Ducks Unlimited Vision and the Missouri DU goals! Also, thank you for selecting me as your new Missouri State Chairman!

Please read our new state plan and use the goals to improve MO DU overall performance for 2019-2020. If we do, we will be well on our way to achieve our fundraising, membership and new event goals for this calendar year. On my first conference call, I challenged those in attendance to commit to one new event in their areas this year. You can accomplish this by hosting a Sponsor event, selling 2020 calendars, a committee on-line raffle, rescheduling a lost event to this fall or host a golf tournament. After the event, always thank those who attended, any merchandise donor and those who helped put on the event.

Very soon your Regional Directors will be holding their semi-annual training sessions. I hope all will set aside time to attend one of them. You will learn something new about Ducks Unlimited, MO DU state goals, fund raising and new training opportunities. This training is open to all volunteers wanting information! This year, each chapter should also think about succession planning. Who will take over for the chapter chairperson or treasurer when their term is complete? Succession planning is very important to keep your committee vibrant and prosperous, to fulfill the state plan and Ducks Unlimited’s vision.

I’ve almost completed my fifth month as your new State Chairman and not only is it challenging but it is fun! I’ve enjoyed meeting volunteers across the state at some of the spring events. I look forward to seeing many of you at July’s Grand Give Away in Sedalia, MO or your fall events. To see the latest events list, go to: www.ducks.org/missouri/events.

Additionally, Missouri DU will host its first Inaugural Eastern Continental Shoot from October 9 – 13 at Bass Pro Shops Shooting Academy in Branson MO. We will need many MO DU volunteers from across the state to assist with this. I know your time is very valuable but if you can help just one day during this major event it will be greatly appreciated. To find out more information go to: www.ducks.org/easternshoot.

Lastly, my promise was to keep the line of communication open monthly. I still plan to do a monthly conference call, the first Monday of each month at 7 PM. This call will focus on our spring event successes and to answer any questions you may have. If you ever need help with completing your reports, new member recruitment or publicity, please call us! Our contact information is posted on-line and here in the Wingbeat. We are always available to help you and your committee to become a success! See you at an event or in the duck marsh later this fall. Again, thank you for supporting MO DU!

Tony Berter, State Chairman
816-489-6654 cell - 816-763-8289 home
t_berter@att.net

Justin Kershner, State Treasurer
913-220-6385
kesh199654@hotmail.com

This award recognizes Area Chairmen that have; both membership and sponsor events, increase adult membership by 10% or 20 members, have a net/net dollar increase of $1,000.00 or more for all events combined, and attend either their Regional Meeting or the State Convention.

Sedalia – Cheyanne Zinck
Cape Girardeau County – Rick Eftink

Area Chairman Watch Award
Ducks Unlimited will host its inaugural Eastern Continental Shoot for competitive sporting clay shooters Oct. 9-13 at the world-class Bass Pro Shops Shooting Academy in Branson.

The shooting competition features thousands of dollars in prizes and is presented by Weatherby. The Bass Pro Shops Shooting Academy offers a state-of-the-art shooting sports experience in front of the stunning backdrop of Table Rock Lake.

The Eastern Continental Shoot offers a 100-target prelim and 200-target main event, sub-gauge and Super Sporting squad events and other regular events including 5-STAND and several other side games. All events are governed by National Sporting Clays Association (NSCA) rules, but membership in the NSCA is not required for a shooter to participate in this tournament.

This event is patterned after Ducks Unlimited’s popular Ducks in the Desert Las Vegas Continental Shoot, held each February for the past 33 years. The 2019 Las Vegas event was its most successful ever, thanks to 450 participants from 27 states and multiple countries taking part in the five-day tournament.

The Eastern Continental Shoot is limited to 250 shooting participants. Early bird registration ends Sept. 10, and no refunds are allowed after Sept. 1.

Click here to register online.

Complete list of information and forms.

Major Sponsor Big Cedar Lodge is the host hotel, but numerous other hotels are available in the area. All offer special rates for shooters and their families. The rates are only available via phone

Wanna Help with this extraordinary event?

Contact your regional director if you are able to help with the pre-event tasks or during the event.

Ducks Unlimited Staff:

**Senior Regional Director, Western Missouri**  
Mark Jackson, (417) 684-0855  
mjackson@ducks.org

**Regional Director, Southeast Missouri**  
Martin Anderson, (573) 318-1073  
manderson@ducks.org

**Regional Director, Northeast Missouri**  
Tim James (573) 303-7776  
tjames@ducks.org
LIST OF AREA HOTELS

BIG CEDAR LODGE - 190 Top of the Rock Road, Ridgedale, MO 65739, 1-800-225-6543 - 2 minutes
LA QUINTA - 291 Financial Drive, Hollister, 417-239-0066, Distance - 11 minutes
BAYMONT INN & SUITES - 1000 West Main Street, 417-334-1985, Distance - 12 minutes
COMFORT INN & SUITES - 5150 Geen Re, 417-335-4735, 877-746-8357, Distance - 16 minutes
RADISSON - 1205 South Wildwood, 417-335-5767, Distance - 18 minutes
HOLIDAY INN EXPRESS - 2001 Green Mountain Dr, 417-336-2100, 800-315-3321, Distance - 19 minutes
BEST WESTERN CENTER POINT INN - 3710 W 76 Country Blvd, 417-334-1894, 877-334-1894, Distance - 20 minutes
QUALITY INN WEST - 3601 Shepard of the Hills Expwy, 417-334-8694, 800-443-8694, Distance - 20 minutes

You must reserve your room by September 9 to get the special DU rates! Rate Code for all hotels: Ducks 19

SCHEDULE OF EVENTS

WEDNESDAY, OCTOBER 9, 2019
Early Registration 12 noon - 5:00 pm
Side Games 1:00 pm - 4:00 pm

THURSDAY, OCTOBER 10, 2019
Registration 7:30 am - 5:00 pm
Side Games & Warm Up 7:30 am - 4:30 pm
100 Target Prelim 8:00 - 11:00 am
50 Target 5-STAND 9:30 am - 3:30 pm
50 Target Sub-gauge 9:30 am - 3:30 pm
50 Target Super Sporting 9:30 am - 3:30 pm

FRIDAY, OCTOBER 11, 2019
Registration 7:30 am - 5:00 pm
Side Games & Warm Up 7:30 am - 4:30 pm
100 Target Prelim 8:00 - 11:00 am
50 Target 5-STAND 8:00 am - 3:30 pm
50 Target Sub-gauge 8:00 am - 3:30 pm
50 Target Super Sporting 8:00 am - 3:30 pm

SATURDAY, OCTOBER 12, 2019
Registration 7:30 am - 3:00 pm
Side Games & Warm Up 7:30 am - 3:30 pm
1st 100 Targets-Main event 8:00 - 11:00 am
2nd 50 Target 5-STAND 8:00 am - 3:30 pm

All events Squadded! Please pre-register!
DU dinner event at Big Cedar Lodge
Dinner open at 6:00 pm Dinner at 7:00 pm

SUNDAY, OCTOBER 13, 2019
Side Games & Warm Up 7:30 am - 3:00 pm
2nd 100 Targets-Main event 8:00 - 11:00 am

All events Squadded! Please pre-register!
After shooting, prizes posted and awards presented

PRIZES

MAIN EVENT
Event Champion, Plus 7 NSCA Classes - M.A.A, A, B, C, D, E and I Hunter Lewis Class per every 30 Hunter Entries
Event Champion: Weatherby Element Shotgun & 4 cases of ammo
1st - Weatherby finnarm
2nd - 3 cases ammo
3rd - 3 cases ammo

CONCURRENTS:
Lady, SubJr, Junior, Vet, Super Vet, Sr Super Vet
Each Concurrent:
1st - 3 cases ammo; 2nd - 2 cases ammo; 3rd - 1 case ammo

12 GAUGE PRELIM
Event Champion, Plus 7 NSCA Classes - M.A.A, A, B, C, D, E and I Hunter Lewis Class per every 30 Hunter Entries
Event Champion: Weatherby Shotgun & 3 cases of ammo
1st - Weatherby finnarm
2nd - 3 cases ammo
3rd - 3 cases ammo

CONCURRENTS:
Lady, SubJr, Junior, Vet, Super Vet, Sr Super Vet
Each Concurrent:
1st - 3 cases ammo; 2nd - 2 cases ammo; 3rd - 1 case ammo

REGISTERED 50 TARGET 5-STAND, SUB-GAUGE, & SUPER-SPORTING
Event Champion, Plus 3 NSCA Classes - M.A.A, A, B, C, D, E and I Hunter Lewis Class per every 30 Hunter Entries
Event Champion: Weatherby Finnarm
Each Class (including Hunter Lewis Classes): 1st - 3 cases ammo; 2nd - 2 cases ammo; 3rd - 1 case ammo

ALL PRIZES MUST BE CLAIMED WITHIN 1 MONTH OF COMPLETION OF TOURNAMENT - NOV. 13, 2019
WE RESERVE THE RIGHT TO SUBSTITUTE PRIZE ITEMS AS NECESSARY. ALL SUBSTITUTIONS WILL BE ANNOUNCED.
Area Chairman of the Year

This is National DU award that recognizes extraordinary achievement by a committee during the year. Criteria for this award include qualifying for the 10/30 Growth Incentive Program coupled with percentage increases in the categories of net/net dollars and membership along with the positive change in event efficiency for all events combined compared to the prior year.

The nominees for this award are the Excellence in Leadership Award winners. The finalists are SEMO – Dan Ash, Mid-East Chapter, North – Don Molitor, St. Peters Chapter, West – Scott Lambeth, Christian County Chapter.

The DU volunteer found worthy of the Area Chairman of the year for 2018 is a volunteer from Southwest Missouri has served MO DU in many capacities over the last 8 years, including being a volunteer, an Area Chairman, and most recently has offered to serve as a District Chairman. The team he led to great successes over the last 5 years consisted of experienced volunteers and many new volunteers.

He understands the long-term success of a Ducks Unlimited committee depends heavily upon the continual recruitment of new volunteers. This young man’s DU committee has hosted multiple fall events on a regular basis and has worked to host ever growing membership dinners each spring. His chapter’s recent Dinner event hosted nearly 400 attendees!

As with any great DU leader, this volunteer was quick to recognize that our DU Conservation work could not be adequately accomplished by hosting fundraising events alone.

This leader developed a team of volunteers who ran SBA easels, conducted online raffles, hosted bingo nights, hosted WHP and SNO events, and a tribute dinner, all while recruiting Major Donors to Ducks Unlimited over the last 5 years. He became a Feather Society Member himself in 2016.

Please congratulate the 2018 Missouri Ducks Unlimited Area Chairman of the year, Scott Lambeth of Christian County.

Norm Zinck, State Chairman & Scott Lambeth Area Chairman of the Year.
1. Strengthen Existing Events

**GOAL**: Maintain Positive Growth in Volunteers

**ACTION**
State leaders, volunteers, and staff shall use their Regional Directors Growth Plans to identify opportunities to conduct recruitment meetings to add new volunteers. These meetings should be tailored towards the demographics of the meeting attendees. Each existing volunteer recruits a new volunteer or “Bring a Buddy”. Each new volunteer results in 10 additional event attendees which equates to positive revenue growth. Area Chairmen, District Chairmen, Regional Coordinators, and State Leaders will communicate with inactive volunteers for re-engagement. Continue use of the DU surveys for new volunteers. Utilize DU Volunteers to contact Volunteer Inquiries from DU HQ Online System.

**GOAL**: Maintain Positive Growth in Event Proceeds

**ACTION**
Encourage attendance at District and State Meetings that train volunteers on proper budgeting, fund-raising tips, and techniques. Utilize invitation post cards, event surveys, and recruitment drives. Train volunteers to grow and maintain their net/net proceeds to meet or surpass the 60% Efficiency Goal of MODU.

**GOAL**: Maintain Positive Growth in Leadership and Leadership Development

**ACTION**
State leaders shall review and update the succession plan for all volunteer leadership positions at all State Meetings.

**ACTION**
Provide updates on current conservation projects in Missouri during leadership meetings (Swan Lake and Clarence Cannon NWR enhancements, Rice Stewardship Partnership project, and the Schell-Osage Conservation Area renovation).

**ACTION**
Each volunteer should be formally trained in a developed “Best Practices” program so that they can convey MODU’s message and professionally meet the obligations of the role they fill. Regional Coordinators along with the District and Area Chairpersons are the focal point for on-the-job training at committee meetings, event preparations, and execution. Training for volunteers should be supplemented by recurring and varying structured programs, presented by volunteers, state leaders, and DU staff at the State Convention, District meetings, and other meetings as planned.
2. EVENT ATTENDANCE

GOAL: GROW EVENT ATTENDANCE BY AT LEAST 5% IN 2019 FROM 16,000 TO 16,800.

ACTION
State leaders shall promote “filling the hall” by using tools such as the zip code prospects list to promote face to face ticket sales and by challenging volunteers to invite at least 2 new couples to an event. Use DU event announcement mailers, contact prospects by phone, email announcements, and other social media applications. Use DU furnished events advertisement banners, promote chapter events through radio advertisements and local radio, television, or on-line community calendars. When applicable, volunteers can promote table sales by offering special pricing and incentives to those buyers.

GOAL: GROW MISSOURI SPONSORS TOTALS BY 5% FROM 1,160 TO 1,220.

ACTION
Use Event Surveys to promote member upgrades to the sponsor level. Promote use of the Monthly Payment Option at each event. Promote “Become a Sponsor, Save an Acre” by using the Sponsor Thermometer and exclusive Sponsor Only Raffles.

3. NEW EVENTS

GOAL: MAINTAIN POSITIVE GROWTH IN NEW EVENTS OVER LOST EVENTS.

ACTION
State leaders, volunteers, and staff working together to develop growth plans for each Regional Directors region. District Chairmen are charged with starting and leading chapters within their district to host two new events in 2019. Utilize tools such as Recruitment Parties/Happy Hours to establish new chapters, existing chapters exploring secondary (Gun Bash, Waterfowl Hunters Party, Sealed Bid Auctions) and existing chapters looking to partner with other chapters to form regional events (Firearm Frenzy, Member Tribute, Christmas in July, etc.).
Excellence In Leadership

The Excellence in Leadership Award recognizes one chapter in each RD region that is outstanding and meet the established criteria for Area Chairman/Chapter of the Year. The following leaders are finalist for the Area Chairman of the Year:

Excellence In Leadership-SEMO

This Area Chairman has been in the AC role for only two years as of 2018 and he has grown the chapters success significantly. This chapter showed a 64% increase in net/net dollars from 2017 to 2018. This was accomplished by growing their calendar sales more than two fold and a 50% increase in net/net income at their D event. Their formula for success was simple, increase attendance and efficiency and good teamwork. This committee runs a first-class dinner event, the room is full of attendees having a great time while supporting wetlands conservation. Congratulations to Dan Ash from the Mid-East Missouri Chapter for being the Excellence in Leadership Award recipient for 2018.

Excellence In Leadership-North

The North Missouri State Excellence in Leadership for 2018 is a 37 year DU volunteer who had a large growth in attendance and revenue at their dinner event. Pre-event ticket sales were a priority and so strong that the RD challenge was met and the chapter received the shotgun of the year for free to use at their 2019 dinner event. The 2018 dinner saw an increase of 40 attendees which filled the hall and the doubling of net/net income. The plans for the event are meticulous and organized in a book so that the event is set-up and run smoothly.

The gentleman is a great volunteer in the St Louis area who for years has given much time to DU while helping at several events each year. We all know that life is a partnership and this man has a great one in his wife Rita.

Please congratulate the 2018 North Missouri Excellence in Leadership recipient to the cat in the hat, Don Molitor, of the St Peters DU Chapter.

Excellence In Leadership-West

This DU volunteer from Southwest Missouri has served MO DU in many capacities over the last 8 years, including being a volunteer, an Area Chairman, and most recently a District Chairman. The team he led to great successes over the last 5 years consisted of experienced volunteers and many new volunteers. He understands the long-term success of a Ducks Unlimited committee depends heavily upon the continual recruitment of new volunteers.

This young man’s DU committee has hosted multiple fall events on a regular basis and has worked to host ever growing membership dinners each spring. His chapter’s recent Dinner event hosted over 360 attendees!

As with any great DU leader, this volunteer has been quick to recognize that our DU Conservation work cannot be adequately accomplished by hosting fundraising events alone. This leader has developed a team of volunteers who have run SBA easels, conducted online raffles, hosted bingo nights, WHP and SNO events, and a tribute dinner all while also recruiting Major Donors to Ducks Unlimited over the last 5 years.

He became a Feather Society Member in 2016.

Congratulate the West Missouri DU Excellence In Leadership Award winner - Area Chairman Scott Lambeth of Christian County Ducks Unlimited.
Family of the Year– The Regers

This award was adopted in 2012 recognizing a family that goes above and beyond the normal duties of a DU volunteer family. The Family of the Year award is presented to a family that excels as volunteers and work as a team for Missouri Ducks Unlimited.

The family of the year deserving this high honor for 2018 is a name well known in Missouri DU. The entire family has been involved in some fashion over many, many years of events. Steeped in the love of hunting and the outdoors, they are premier stewards of the land and the mission of Ducks Unlimited. You will see them at many events across Missouri stepping up to help in any way asked.

The history of MODU is readily available from the patriarch and that knowledge is instilled in the next generations. Starting as a volunteer in 1971, the average cost of a new home was $25,250, gas was 40 cents a gallon, a stamp was 8 cents, and the average annual income was $10,600. Many things have changed since 1971 but not his dedication and volunteerism to Ducks Unlimited. The family is active in the first chapter established in Missouri, the Grand River Chapter and over the years have given much time, talent, and treasure to ensure their local chapter and Missouri DU is successful. In 2018, Tim helped Missouri gain a second place finish nationally by selling calendars to several inactive major donors from which participation points were earned.

Like father, like son, like grandson, Trevor is the area chairman of the very strong and successful Christian County Chapter and kicked off the inaugural Missouri State University Chapter.

Please welcome and congratulate the 2018 Missouri DU Family of the Year, Tim, Carol, Jeff, Anita, Trevor, and Elizabeth Reger.

Canvasback Award—Christian County

In order for a chapter to earn this award, they must qualify and earn three Black Ducks in a row (5 Mallard awards back to back). In an unprecedented fashion, in Calendar year 2018, Missouri DU has 1 chapter who qualified for their 3rd Canvasback Award! This means they have earned 5 consecutive Black duck decoy awards, or 7 consecutive Mallard Flight Awards!

This Chapter recognizes the importance of a diversified approach to fundraising, not only to reach their chapter goals but for the success of Ducks Unlimited’s conservation mission.

This chapter managed multiple events throughout the year, sold over 100 calendars, ran 2 SBA easels, conducted an online auto mower raffle, hosted a well-deserved Tribute Dinner event, and recruited multiple major donors and Feather Society commitments from their community.

Please recognize and congratulate Christian County Ducks Unlimited.
King Eider Award-Christian County

As a result of outstanding and history making fundraising completed by a DU Committee over the last 7 years, the Missouri Ducks Unlimited Executive Council has deemed it necessary and fitting in 2018 to create yet a higher decoy flight award category to recognize the outstanding achievements by a committee.

Long ago, when the early authors of our MO DU Flight awards developed the decoy categories, they felt confident no chapter would ever achieve a higher award level than 3 consecutive Black Duck awards, or in other words, the Canvasback Decoy Flight.

Well 2 short years ago, this Committee shared the stage at our 2017 State Convention with two other Chapters who earned the highly esteemed Canvasback Flight Award. But this unique and passionate group of DU leaders and volunteers were not satisfied with such a high recognition. They returned home and let their DU passion and wetland commitment manifest itself further with their drive to achieve even higher goals for themselves and their chapter.

Due the work of this group of volunteers and DU Leaders in 2018 they raised over $60,000 net/net for the ducks and earned their 7th consecutive Mallard Flight award, their 5th consecutive Black Duck Flight award, their 3rd consecutive Canvasback award, and now they have earned the first ever and newly established King Eider Flight award!

Please congratulate the Christian County Chapter of Ducks Unlimited for their outstanding contribution to our wetland mission!

This award was generously and meticulously crafted by our Missouri DU Master Carver, Mr. Don Brown.

National DU Chapter Excellence Award

We want to honor the chapters who earned the National DU Chapter Excellence Awards. Chapters earning this recognition showed growth in members, income, and volunteers.

**Bronze Chapter Excellence Award:**
- Crooked River
- El Dorado Springs
- Gateway Greenheads
- Kirksville
- Marion County
- Mid-East MO
- Osage
- Puxico Pintails
- Troy
- Warrenton

**Silver Chapter Excellence Award**
- Barry/Lawrence County
- Benton County
- Glenn D Chambers
- Golden Valley
- Kearney
- Mineral Area
- Southfork Flyway
- St Peters
- Sweet Springs
- Ten Mile Pond
- White River

**Gold Chapter Excellence Award**
- Cape Girardeau County
- Christian County
- Lake Stockton
- River Bend
Chapter National Awards

The Chairman’s Roll of Honor along with the President’s Roll of Honor must meet the following fundraising criteria in 2018:
- $1,000,000 and above earns the Chairman’s Elite Chapter
- $250,000 - $999,999 Chairman’s Roll of Honor
- $100,000 - $249,999 President’s Elite
- $65,000 - $99,999 President’s Roll of Honor

We recognize the St Louis Sponsors Chapter with the Chairman’s Roll of Honor. In 2018 the St Louis Sponsors placed 8th in the country by raising $653,024.

Four Missouri Chapters raised over $100,000 earning the distinction of being a President’s Elite Chapter. They are:
- St Joseph $196,813 #41 in the country
- Jefferson City $163,200 #56
- Christian County $119,962 #86
- Squaw Creek $115,138 #100

The President’s Roll of Honor
These Chapters raised between $65,000 and $99,999:
- Gateway Greenheads $72,016
- Columbia $69,087

We have three chapters earning the Diamond Event Award. These events raised $75,000 or more in giving through the following methods:
- Income from all events.
- Major gift pledges associated with the event with pledge forms signed, stamped and dated no later than 30 days after event.
- Any major gift cash processed at NHQ in association with the event no later than 30 days after the event.
- Matching gifts and/or forms associated with a cash payment made at the event signed, stamped and dated at NHQ no later than 30 days after event.

Congratulations to:
- St. Joseph $149,369
- Squaw Creek $112,149
- St Louis Sponsors $83,534

State Convention “SAVE THE DATE”

State Convention 2020—March 20-22—Columbia MO

Start planning to have your committee well represented at the state convention in March. It is a fun weekend and everyone goes home with great ideas and strategies for help in planning your DU event. You will make new friends from across the great state of Missouri that have the passion of TEAM DU. Its contagious, come and catch it!
District Chairman Flight Awards

Identical criteria as Committee Top Flight Awards, except that the award is based upon performance in the entire District Chairman’s District.

Teal Flight: Brad Bromwell
Wood Duck Flight: Brad Close
Pintail Flight: Tonya Winfrey
Mallard Flight: Mike Grady
Casey Schultz
Jason Pritchard
Craig Sinclair
Trevor Reger
Lendall Wilson
Wayne Wilson

State Chair Award of Merit—SEMO

This recipient of the State Chairman Award of Merit has over thirty years of service to Ducks Unlimited as a volunteer. He has served in various roles on his DU committee, starting out as the secretary then as the treasurer. He has also served as the Area Chairman of the committee four different times during his service. And he has also chaired the chapters Sponsor event as well. In recent years his role has been chapter treasurer. He is always willing to lend a helping hand to not only his DU chapter but also others close by. He is also a Life Sponsor. Congratulate Tim Holshouser with the Cape Girardeau County Chapter.

State Chair Award of Merit—North

The recipient of the 2018 State Chairman’s Award of Merit is a 34 year DU volunteer whose dinner event saw an increase in attendance that filled the hall and a two and a half times increase in net/net income. This person was able to recruit new committee members who were key to the success and retain other members who were considering taking a break. Stationing a volunteer at the sponsor thermometer during the event was successful in signing up several new sponsors.

Nobody works harder at a dinner event than our North Missouri 2018 State Chairman’s Award of Merit recipient, Angie Schuster of the Lake of the Ozarks.

State Chair Award of Merit—West

State Chairman’s award of merit West Region recipient in 2018 is a DU volunteer who has served as an Area Chairman for the last 12 years in his community. He responded to his Regional Director’s request to start a DU Chapter in his town during a recruitment meeting 13 years ago. He then began recruiting friends, peers, local duck and goose hunters and other community members to form a DU Committee. He began hosting planning meetings to discuss ideas and methods necessary for a fall event, and he and his entire family became involved in local committee activities.

He has consistently grown his local event over the years and improved event efficiency while always finding new volunteers to help. This Gentleman who also serves as a Conservation Officer of the Missouri Department of Conservation has regularly organized and hosted youth waterfowl hunt clinics and youth waterfowl hunts during the last 5 years in Cass County.

Please congratulate the West Missouri State Chairman’s award of merit Conservation Agent Phil Needham of the Cass County DU Chapter in Harrisonville, Missouri.

Succession

Who is your next chapter chairman?
For a chapter to achieve the Black Duck Award, they must qualify for a Mallard Flight Award for 3 consecutive years. On the 3rd year of qualifying for the Mallard award, the chapter will receive the Black Duck Award. This means that a chapter has grown over 45% in attendance and net/net dollars in the last 3 years. The following chapters have achieved the Black Duck in Calendar Year 2018.

**Christian County**
**Cape Girardeau County**
**Dexter Greenheads**

For a District Chairman to achieve the Black Duck Award, the cumulative total from the chapters they lead must qualify them for a Mallard Flight Award for 3 consecutive years. On the 3rd year of qualifying for the Mallard award, the District Chairman receives the Black Duck Award. This means that a District Chairman’s Chapters have grown over 45% in attendance and net/net dollars during the past 3 years. The following District Chairmen achieved the Black Duck Award in Calendar Year 2018. **Jason Pritchard**

**Mossberg 817 Sport Rifle**
The Ducks Unlimited Firearms Sub-Committee selected the Mossberg 817 Sport Rifle as the incentive SBA firearm for upcoming FY20 events. This firearm will be awarded to SBA chapters in $1,500 net increments for revenue generated during the 2019 fiscal year (July 1, 2018 thru June 30, 2019). Fair market value is $240. This .17 HMR rifle has a sport stock scope, brushed stainless metal treatments, 3-9x40 included, mounted and bore sighted, Ducks Unlimited logo engraving on stock, bipod and gun lock included.

**Year-End Close**
FY19 is quickly coming to a close. Please remember to submit all SBA funds to NHQ by Friday, June 28 to ensure credit! In addition to earned firearms, we will be awarding the regions for each of the Top Ten SBA chapters one additional firearm for fundraising use. Thank you for participating in the SBA program and for all that you do for the ducks.
Agent Shelton has served with the Missouri Department of Conservation for 12 years. He received a Bachelor of Science Degree in Criminal Justice from Murray State University.

Brian’s fascination of waterfowl began at a young age when he participated in his first youth waterfowl hunt at the age of 12. Brian became a member of the Ducks Unlimited Swampeast Chapter in Sikeston, as a committee member at an early age.

Agent Shelton is responsible for 500 square miles of diverse wildlife in Pemiscot County and 50 river miles of the Mississippi River. He is adjacent to the state of Tennessee and Arkansas. Brian has good rapport with the news media and is very informative to the public on wildlife related regulations.

Brian has held waterfowl hunts for combat wounded Veterans through the Veterans of Valor program hosted by the Missouri Department of Conservation. As a Conservation Agent, Brian works closely with guide services and hunting lodges within his county to educate the hunters on state and federal waterfowl regulations. He has come up with a process to assist outfitters with reviewing regulations with clients and provides game tags for clients to use to stay in compliance with waterfowl regulations.

Agent Shelton also mentors young and first-time hunters in waterfowl identification, legal hunting methods and practices, equipment use, safety and following state and federal regulations. He assisted with the Ducks Unlimited Greenwing event held at Otter Slough Conservation Area and has also mentored youth and taken them on personal duck hunts to give first-time hunt opportunity, and to instill duck hunting for the future.

In year 2018-19, Agent Shelton had (836) law enforcement contacts, (421) resource violations, (47) other violations, (102) arrests, (104) assisted arrests, and (141) documented warnings. His waterfowl citations consisted of (33) arrests, (47) waterfowl documented warnings, and (46) waterfowl assisted arrests.

Brian is a very thorough Agent and works hard to ensure things are done by the book. He has good overall conservation program in his county, and this agency and his citizens are thankful for his presence. Please congratulate the MODU Waterfowl Officer of the Year, Agent Brian Shelton.

The Grand Giveaway entry was sold at MODU events since last August. Each winning entry has 2 tickets to this event. Each entrant will win a DU merchandise prize - decoys, prints and 1/10 chance of a DU firearm. The names will all be put back in the drawing for the Grand Prize Yamaha Kodiak 450 (Green).

There will be a silent auction and raffles too. Additional entries to the Grand Giveaway will be available at this event.

Ticket price is $25 per person for those without an entry.

For Information:
Ginny Zinck (660) 460 - 0031
Tim James (573) 303 - 7776
Mark Jackson (417) 684 - 0855
2018 Teal Flight Awards

For the Teal Flight a committee must achieve a growth in net/net dollars and adult members of 0-4% for all events in the calendar year combined, produce a 50% or greater net/net to gross efficiency, and meets 10/30 for all events for the calendar year. Chapters earning the Teal Flight award for 2018 include:

- Blackwater
- Crooked River
- Grand River
- Jefferson City

- Barton County
- Carroll County
- Glenn Chambers

2018 Wood Duck Flight Awards

A committee must achieve a growth in net/net dollars and adult members from 5-9% for all events combined in the Calendar year, produce a 55% or greater net/net to gross efficiency, and meets 10/30 for all events.
The chapters earning the Wood Duck Flight award for 2018 are:

- Barton County
- Carroll County
- Glenn Chambers

2018 Pintail Flight Awards

A committee must achieve a growth in net/net dollars and adult members from 10-14% for all events combined, produce a 60% or greater net/net to gross efficiency, and meets 10/30 for all events.
The chapters earning the Pintail Flight award for 2018 are:

- Benton County
- Columbia
- Kirksville Chapter
- Marion County

2018 Mallard Flight Awards

A committee must achieve a growth in net/net dollars and adult members over 15% for all events combined, produce a 65% or greater net/net to gross efficiency, and meets 10-30 for all events.
Chapters earning the Mallard Award for 2018 are:

- Barry Lawrence County
- Cape Girardeau County
- Christian County
- Davis Creek
- Dexter Greenheads
- Golden Valley
- Greater Kansas City
- Joplin
- Kearney
- Lake of the Ozarks
- Lake Stockton

- Marmaton Valley
- McDonald County
- Mid-East MO
- Mineral Area
- Missouri State
- Osage
- Perryville
- Puxico Pintails
- Riverbend
- Sedalia
- Squaw Creek
- St. Joseph
- St. Peters
Pat was a great DU volunteer and Ducks Unlimited leader for nearly 50 years. He was not only a DU Life Sponsor but also with his most recent generosity became a Ducks Unlimited Diamond Life Sponsor. Pat served in many capacities during his volunteer work with Ducks Unlimited as well as a DU National Delegate.

Pat received the highest honor Missouri Ducks Unlimited bestows upon a volunteer when he received the John Wagster award at the Missouri DU State Convention.

Pat and Mary’s name are on the Montrose Conservation Area plaque for being recognized as generous donors of that joint DU/MO Department of Conservation project where many acres of wetlands were restored. His granddaughter, Brittany, is also on the plaque at Montrose as a DU Greenwing Legacy member. The work and time Pat gave so generously to Ducks Unlimited created countless acres of wetlands across our continent for us to enjoy as well as to be utilized and valuable to many species of wildlife for generations to come.

Although sometimes a little rough around the edges, Pat was a man of integrity, great affection, passion, & love for his family & Ducks Unlimited. Pat was a great DU leader and a great DU recruiter. Pat regularly practiced and demonstrated a strong commitment to Ducks Unlimited especially when it came to volunteer recruitment. The behavior Pat regularly demonstrated which made him such an outstanding DU volunteer leader was the fact he would not take “no” for an answer when it came to asking people to become a DU volunteer. When he found someone who he knew would make a great DU volunteer, he would not give up on them. This characteristic Pat regularly employed, has really been the backbone of DU’s success over the years.

Pat has many DU friends who all loved him. While I visited with Pat the last few years, once Mary passed, he always mentioned his good friend Tony Berter to me. Tony played a key role in Pat and Mary’s life when they lived on Winchester. Tony would come to their aide anytime, day or night, when needed. Pat greatly appreciated Tony’s friendship. Thank you, Tony.

Pat’s love for waterfowling made his DU volunteerism come easy. He was passionate about the things he loved, particularly duck hunting. He was generous enough to often invite visitors to “Lazy Acres,” his duck blind. I hunted there more than once & always enjoyed my time with Pat & Dave Hakes, while listening to Pat instruct me not only how to duck hunt and call ducks, but also how I should do my DU job. But that was fine with me. I always listened respectfully to Pat, especially knowing Pat had such a strong friendship & working relationship with Mitch Rogers, the fine DU Regional Director leader who preceded me.

I recall one of the first times I accompanied Mitch Rogers to a DU function & we went by Pat’s house to pick him up. I quickly picked up on Pat and Mitch’s close friendship while they bantered and threw insults back and forth at each other, with an occasional compliment, but in a fun-loving way. I quickly became envious of their close friendship.

And later in my DU career I learned such close friendships are really the backbone of the success DU still enjoys today. Our volunteers & supporters are all quality people who share a common cause with many friendships woven into our conservation work.

Pat was the perfect example of DU volunteerism, DU friendship & passion for wetland conservation. Pat never did anything for DU for the sake of his own glory or for his own personal benefit. Pat received a great deal of pleasure seeing people he recruited into Ducks Unlimited become successful. I believe it was truly one of the ways he found personal satisfaction and worth.

I recall the last encounter I had with Pat was at the last Longview DU dinner in February. I sat with him and his family for a while and when it came time to leave, Pat said to me, “thanks for being my friend.” My immediate response to his remark as I leaned down into his ear was “it’s an honor to be your friend, Pat.”

In closing, I would like to say that knowing Pat Thayer truly enriched my life and my work for DU, in a huge way. Pat helped me become a better human being. And I am sure many others who knew Pat well could say the same. Thank you.
**New Volunteers**

Make sure they are engaged in your committee. Think of a POST event Raffle. Schedule Meet and Greets with your committee. Encourage participation for ALL volunteers! They, too, will become great contributors to your events.

---

**Is DU in your hometown?**

Watch us grow again—New events, New Chapters, Endless Possibilities!!! Can you help in one of these locations? Any of your buddies live near and can volunteer? **Call your Regional Coordinator or Recruitment Chairman!!!**

Blue Springs, Boonville, Brookfield, Higginsville, Kearney, Kennett, Rolla, Wentzville

**MODU Needs YOU!!!**

Every MODU committee can always use new volunteers to help with their fund raising event. There are many roles and responsibilities and there is a place for YOU!

Here are a few that really need your help! **Call your Regional Coordinator or Recruitment Chairman!!!**

Barton County, Branson, Franklin County (aka Washington), Gateway Greenheads, Lake Stockton, St Louis Mid-County, Two Rivers Suzies

---

**Want 1? - Well Get 1!**

Do you know that MO DU has a special license plate with the MO Department of Revenue (MO DOR) available for your vehicle? Recently, we updated our license plate theme with the MO DOR. The new plate is in the center of the picture. **WANT 1?**

The DU plate requires a Special Use Authorization from Ducks Unlimited and is $25 for one year or $50 for two years. You can purchase this authorization online by clicking on the "Buy Ticket" button to buy your authorization online. Once completed, just print the form and take it to your local Missouri Department of Revenue license office to order your DU plate.

---

**Dollar For Dollar—Make every one count!**

Each Committee member plays a role—no matter how small or large—in providing for the future of waterfowling, wetlands and pure water. Be proud of your efforts!

---

**Join a winning team**
DU Volunteer Gear - What It Can Do For You

The Ducks Unlimited volunteer resource website was created to assist volunteers in fulfilling their mission of raising the needed funds for DU’s wetland conservation goals. Whether you help organize an event or manage a Sealed Bid Auction, all the tools, tips and information you need are online at DU Volunteer Gear.

If you are a first-time user, you will need to register. This consists of setting up a Username and a password. When you log in, use your membership ID number as the username, removing any leading zeros. Your membership ID can be found on your DU Magazine mailing label. Please note: the system limits your password to 8 characters. Be sure to write down your Username and Password and keep it where you can find it, for future reference.

To establish a Volunteer Password, start by accessing the Volunteer Resource Site and type in or copy and paste the address into the URL address: www.volunteergear.ducks.org

Download “Registering for Volunteer Gear” and follow the directions for setting up an account.

Once you have registered you are ready to begin working in DU Volunteer Gear. When you log in you will see the following on the right-hand side of the page:

Volunteer Resources
- Event Resources
- Recruitment
- Youth and Education
- Conservation
- Public Policy
- Major Donor and Feather Society

Take time to look at these resources and become familiar with them. They will help you with planning and organizing your event.

At the top of the same page you will see “My Events”. Click on “My Events” and it will bring up a list of your Chapters past and future events. Your upcoming event should be the one you will want to select. For example, your next event is 6 October 2019. You would select this date and a new page will open up. You will then see “Menu”. Select Menu and a drop-down box will appear. Take the opportunity to go through each of the items listed and become familiar with them. Again, they will help you with your planning and organization of your upcoming event. You can order your DU invitations, place an order for DU event merchandise, do your web ad/ticket set-up and view web advertisement. You can also manage your on-line ticket sales. These valuable resources are made available for DU volunteers to use. Your time and dedication, as a DU Volunteer, is greatly appreciated.
Did you know...

...there are no up-front costs associated with becoming a Feather Society member?

...you can restrict your pledge to the DU endowment and/or to an initiative of your choice?

...all members receive a lapel pin and any pledges at the gold level or above are listed in the annual report?

...75% of the planned gifts DU receives are from life insurance policies?

...at the end of 2018, the DU permanently restricted endowment had $43.5 million in it?

$1.5 million, approximately 3%, was withdrawn in 2018 and used for DU’s conservation mission?

...DU currently has $380 million dollars in future Feather Society commitments. When the endowment builds to a much larger figure, imagine the impact it will have on our mission!

...DU has a planned giving website and a free Wills guide that can save you valuable time and money?

...If you are currently a Feather Society member an upgrade is available. 80% of the time the documentation is easy!

For more information visit www.ducksgift.org or contact Sarah McCallum at 734-623-2031 or smccallum@ducks.org
MODU Major Donors

Tony & Margaret Berter, Grandview

Donnie & Linda Meyer, Otterville

Melisa & Ronnie Dodd, Ozark

Renae Tennison, Ozark

Mike Wilburn, Dexter

David & Rileigh Parker, Burfordville

Martin Anderson, Cape Girardeau

The Clint Harris Family, Ozark

Melisa & Ronnie Dodd, Ozark

Ginny & Norm Zinck, Sedalia

Jason & Joanne Pritchard, Ozark

Jeremy & Renae Tennison, Ozark
WHO ON YOUR TEAM can run your SBA Program—Free guns for your chapter

DU – Missouri: www.ducks.org/missouri
DU – National: www.ducks.org

Federal Duck Sites:
  US Fish & Wildlife: www.fws.gov
  National Wetlands Inventory: www.fws.gov/nwi/
  Duck Stamp Page: www.fws.gov/duckstamps/

State of Missouri Sites:
  Missouri Department of Conservation: www.mdc.mo.gov/
  Missouri Department of Natural Resources: www.dnr.mo.gov/

Duck Dogs:
  Orthopedic Foundation for Animals: www.offa.org/
  Dock Dogs: www.dockdogs.com

Other Sites:
  Conservation Federation of Missouri: www.confedmo.com
  Missouri Waterfowl Association: www.mowaterfowl.org/mwa homepage.html
  The Missouri Sportsmen’s Information Network: www.mosportsmen.com

$20.84/month—I can do that!!

For just $20.84 per month, everyone can be a Ducks Unlimited bronze sponsor ($250/year).
You may even consider becoming a silver sponsor ($500/year) or a gold sponsor ($1,000/year).
Combine this monthly pay option and a sponsor thermometer at your event and watch your sponsor numbers rise.
Year after year, sponsors account for 25% of event income. Engage a sponsor chairman and get to work on your sponsors. Utilize the new sponsor thermometers.
Contact your past sponsors and ask them to renew. Target new sponsors and fill that thermometer! Don’t miss this opportunity to ask a regular member to take the next step in supporting DU.

Take the next step. Become a bronze sponsor ($250), a silver sponsor ($500) or a gold sponsor ($1000).
Have you joined the Feather Society?

How can you ensure the future of wetland and waterfowl conservation for your children and grandchildren?

Get feathered!

Feather Society members make a crucial difference in the conservation cause by remembering Ducks Unlimited in their estate and financial plans. Careful planning often allows Feather Society members to enjoy substantial tax advantages while supporting DU’s Conservation Mission.

Feather Society members proudly wear distinctive lapel pins or pendants and members at the Gold level or higher are acknowledged each year in the annual report.

Here are a few commonly asked questions regarding the Feather Society:

What happens to my gift?
When a planned gift is received from an estate or will, Ducks Unlimited places the money in the DU Endowment which is like your savings account. The principal of the gift restricted to the endowment remains intact, while the annual interest income generated provides permanent funding for vital conservation programs.

How do I become a Feather Society member?
Feather Society members pledge to make a gift to Ducks Unlimited through their will, trust, life insurance or qualified retirement plan upon their death and/or the death of their surviving spouse. DU has helpful information to aid in your estate planning at www.ducksgift.org.

The estimated amount of your future gift can be determined after you make your pledge.
While there are many options available for you to use in fulfilling your Feather Society commitment, the most common gifts are:

- Designate DU to receive a portion of your estate in your will. This could be in the form of a specific percentage or dollar amount, or even specific appreciated assets (stock, land, etc…)
- Designate DU as a beneficiary of a portion of your retirement savings plan (IRA, 401K, etc…)
- Establish a life income gift arrangement that will provide you income and eventually leave a gift for DU
- Designate DU as a beneficiary of a portion of your life insurance benefits

These are just a few of the simple ways you can enroll in the Feather Society.

For more information please contact Sarah McCallum, Director of Gift Planning, Great Lakes/Atlantic Region at 734-623-2031 or smccallum@ducks.org. You may also visit DU’s gift planning web site www.ducksgift.org.
State Officers

Missouri State Chairman
Tony Berter, Grandview
t_berter@att.net  816-489-6654

State Council Chairman
Norm Zinck, Sedalia
nwzinck@charter.net,  660-826-1843

State Campaign Chairman
Tom Shryock, Columbia
tshryock@ms-app.com, 573-819-6754

State Treasurer
Justin Kerschner,
kesh199654@hotmail,  913-220-6385

State Recruitment Chairman
Jonathan Curtis, Fulton
jecurtis@basspro.com, 573-310-1597

State Youth & Education Chairman
Justin Raith, Fredericktown
jrraith@brotherstransfer.com, 573-783-9784

State Sponsor Chairman
Volunteer Needed

State Convention Coordinator
Ginny Zinck, Sedalia
vzinck5@gmail.com, 660-460-0031

State SBA Coordinator
Musial Wolfe, Boonville
m_wolfe_du@yahoo.com, 660-882-6387

State Calendar Coordinator
Volunteer Needed

State eNewsletter & Publicity Chair
Jane Bell, St. Peters
mzmodu@gmail.com, 314-570-1040

Ducks Unlimited National Officers

Sr Vice President
Jim Talbert, Jefferson City

Emeritus Board
Doug Burch, Neosho

Conservation Policy Committee
David Blakemore, Campbell

Wetlands America Trust President
Steve Maritz, St. Louis

Regional Coordinators

Dunstan Disselhorst, St. Charles
runstan@yahoo.com
636-699-9869

David Hamilton, Meadville
dhamilton@menumakerfoods.com 660-247-0825

Linda Leffeler, Bowling Green
lleffeler@hotmail.com, 573-470-6324

Carl Marriott, Kansas City
tmdu68@sbcglobal.net, 816-809-2714

Don Molitor, St. Peters
donmolitor@hotmail.com, 636-485-7179

Jason Pritchard, Ozark
jpappraisers@msn.com, 417-234-4096

Justin Raith, Fredericktown
jrraith@brotherstransfer.com, 573-783-9784

Kevin Raynes, Warrensburg
Rayneskd@iland.net, 660-864-3499

Eddie Whiting, St Louis
eddie.whiting@hotmail.com, 314-450-6420

Mike Wilburn, Dexter
mike-wilburn@sbcglobal.net, 573-421-3713

Ron Wright, Webb City
ronwright62@yahoo.com, 417-592-0831

Ginny Zinck, Sedalia
vzinck5@gmail.com, 660-460-0031

Ducks Unlimited Staff:

Senior Regional Director, Western Missouri
Mark Jackson, (417) 684-0855
mjackson@ducks.org

Regional Director, Southeast Missouri
Martin Anderson, (573) 318-1073
manderson@ducks.org

Regional Director, Northeast Missouri
Tim James (573) 303-7776
tjames@ducks.org

Director of Fundraising & Volunteer Relations
Todd Carlton, (573) 893-7449
tcarlton@ducks.org

Director of Conservation Programs – Big Rivers
Mark Flaspohler, (573)356-1146
mflaspohler@ducks.org

Director of Development
Mike Checkett, (901) 277-9118
mcheckett@ducks.org